GLOBEFISH

EUROPEAN PRICE REPORT

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INDEX FOR PRICES

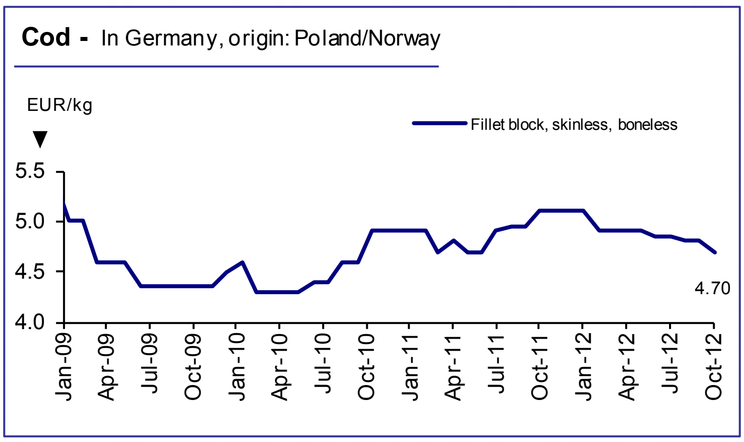
LATEST TRENDS

Demand is weak in most markets, with prices under pressure. This underlying demand is not expected to bounce back in the near future, except for the usual seasonal demand peak during the holiday season at the end of the year.

On the supply side, however, there is some encouraging news. The stock situation for bluefin tuna is reportedly much better than expected and quotas could even be increased slightly next year. For cod in the Arctic, a record quota has been announced for 2013 with more than 1 million tonnes shared between Norway, Russia and third countries.

For European farmed fish, supply for some species could drop somewhat next year as producers are reluctant to stock at the same levels as this year, because of the uncertain market. This could lead to more stable prices during next year for bass and bream, as well as turbot and salmon.

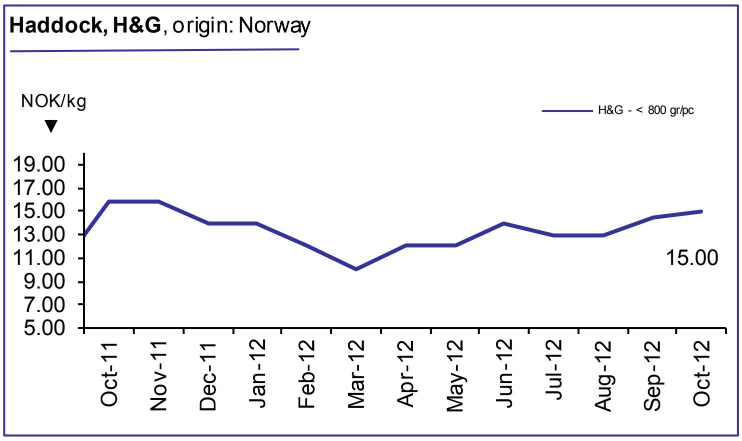
GROUNDFISH

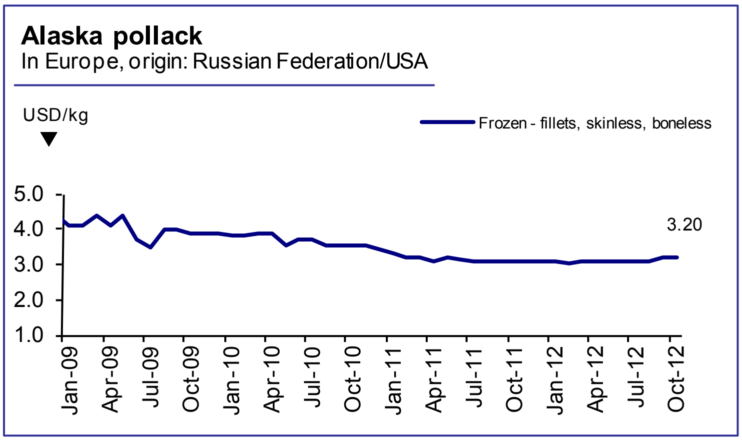


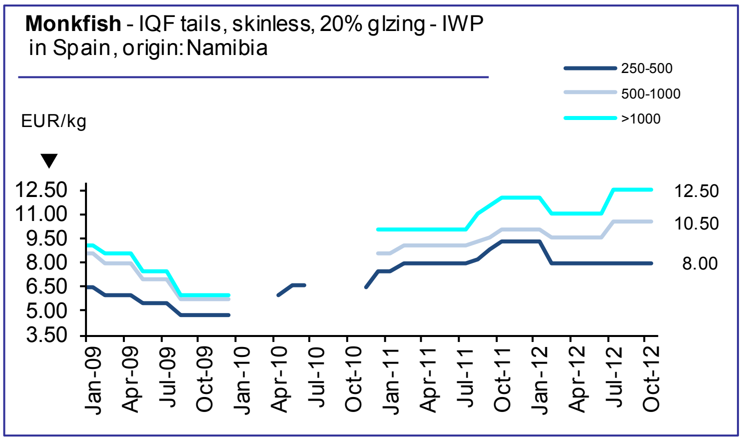
British scientists continue to claim that North Sea cod fisheries are not sustainable, following a recent survey showing that catches in Northern Europe do not include a sufficient number of older fish (sign of a healthy cod population). They call for further conservation efforts and for a sharp reduction in next year's North Sea quota, down to 25 000 tonnes from 32 000 tonnes this year, which may still not be low enough to safeguard cod stocks.

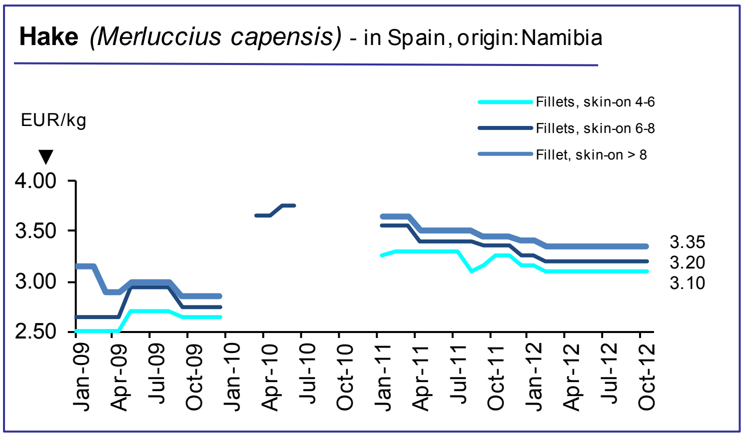
At the same time, the Joint Norwegian-Russian Fisheries Commission has just signed a fisheries agreement for 2013 in Trondheim, including a record-high quota of 1 million tonnes of cod in the Barents Sea. The new agreement will allow Norwegian fishers to fish approximately 107 000 tonnes of cod more than the year before. Norway has given assurances that the quotas established for 2013 are sustainable and in accordance with the advice of the International Council for Exploration of the Sea (ICES). The overall quota for Northeast Arctic cod in 2013 is 1 million tonnes, 249 000 tonnes more than in 2012, thanks to the good status of the resource. The total quota is divided between Norway, Russia and third countries in the same pattern as in previous years. Norway's quota will be 446 740 tonnes.

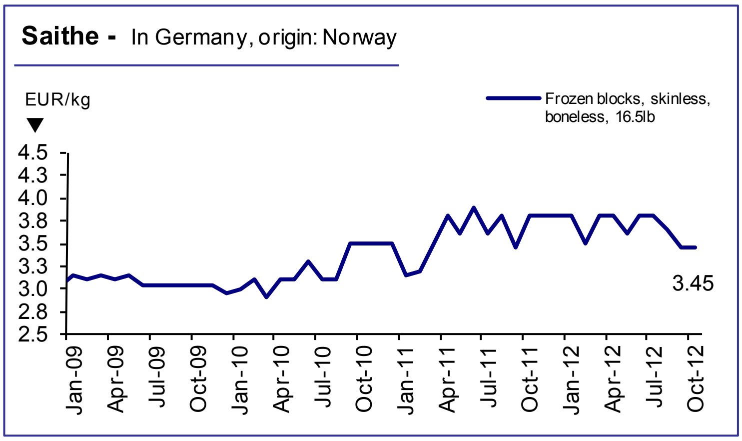
As for haddock, the total quota is set at 200 000 tonnes for 2013, 118 000 tonnes lower than last year, and 38 000 tonnes lower than the management recommendation for the protection of stocks. Norway's haddock quota will be 98 154 tonnes, including the research quota.



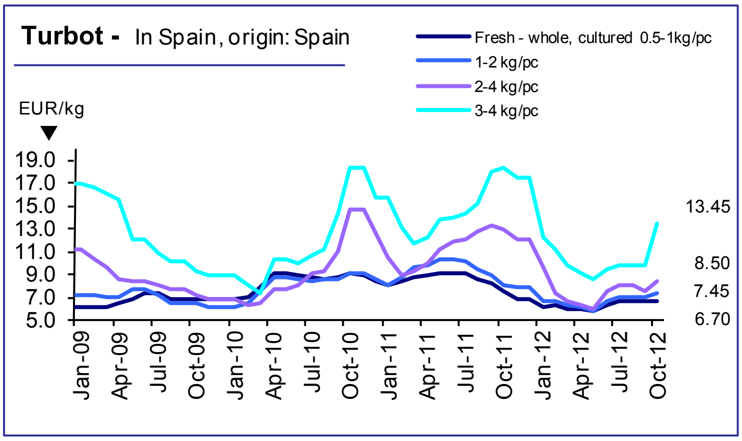








FLATFISH



Although demand for Spanish turbot remains stable, prices have started to recover as availability from farms is low, either because of good sales or low growth rates. At the same time as a result of the high seawater temperatures in summer, large fish are becoming increasingly scarce and thus prices for large sized fish are rising faster than for smaller sizes.

TUNA

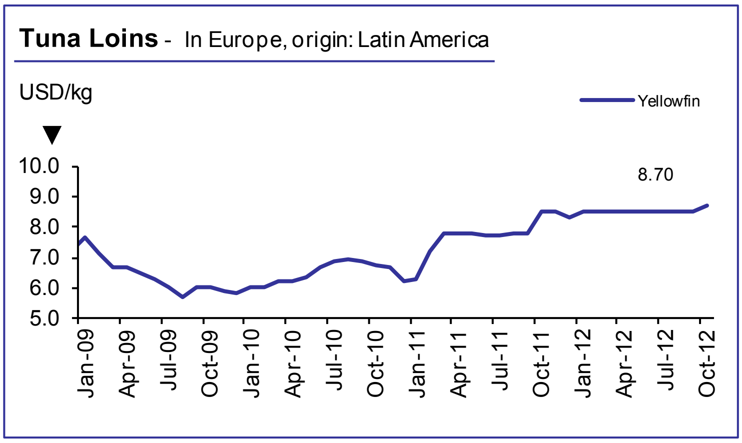
Generally, fishing for tuna by purse seiners in the **Western and Central Pacific** is continuing to be relatively slow. Fleets operating in Kiribati and Tuvalu briefly enjoyed good fishing at the beginning of September until the arrival of bad weather conditions and strong currents later in the month. Skipjack prices therefore have continued to increase with the last price paid USD 2 400 per tonne CFR Bangkok.

Catching in the **Eastern Tropical Pacific** was moderate during September. The first of two closure periods by the IATTC was concluded on 28 September. This applied to about 40% of the ETP fleet. The rest of the fleet will have to observe the 62 day closure commencing on 18 November. During the first week after the first closure period, fishing by Ecuadorian boats was remarkably good. The current price of skipjack in Ecuador remains at about USD 2 400 per tonne ex-vessel. As in the previous months, to compensate for the loss of supply from the local IATTC fleets, canneries in Latin America have continued their purchases of Western Pacific skipjack for delivery by refrigerated carriers with prices reported to be USD 2 450 CFR Ecuador. Importers of finished products hope that raw material prices will start to decrease, but acquisitions will have to be made quickly to build stocks in time for the Easter period. The decision of the European Commission to extend present tariffs under the Generalized System of Preferences (GSP) up to December 2014 is positively welcomed by the Ecuadorian tuna export sector, as it gives the country one more year to negotiate an equitable agreement with the EU before GSP access expires.

With the monsoon weather conditions past, fishing in the **Indian Ocean** has started again but no skipjack is reported on FADs (Fish Aggregating Devices). The lack of supply puts a lot of pressure on factories. In the Seychelles skipjack prices are reported to be slightly higher than prices in Spain at EUR 1 850 - 1 870/tonne FOB. Yellowfin prices have remained stable at EUR 2 500-2 550.

Favourable water temperatures in the **Atlantic Ocean** have contributed to improved fishing for the African and European fleets operating there. Despite the positive signs, the overall catch rates are still below normal. Abidjan skipjack prices have jumped to EUR 1 730 and yellowfin prices have increased slightly to EUR 2 530.

In **Europe**, canneries in Spain paid EUR 1 850 for skipjack, up EUR 50 from a month ago. Italian and Spanish canneries have paid EUR 2 850 for yellowfin as demand remains strong. The price for frozen cooked skipjack loins, single cleaned, was reported to be USD 6 600 CFR Spain and double cleaned yellowfin loins USD 8 700 DDP Italy.



Spanish canneries are trying to slow down the increasing raw material price by refraining from purchasing tuna. However, this is unlikely to succeed because of the lack of supply of skipjack and also because Thailand needs EU approved fish, which could lead to exports of skipjack from Europe to Asia. This situation is rather odd, particularly as Spanish canneries are asking for increased amounts of loins without duty, but they are not willing to pay international prices for the raw material.

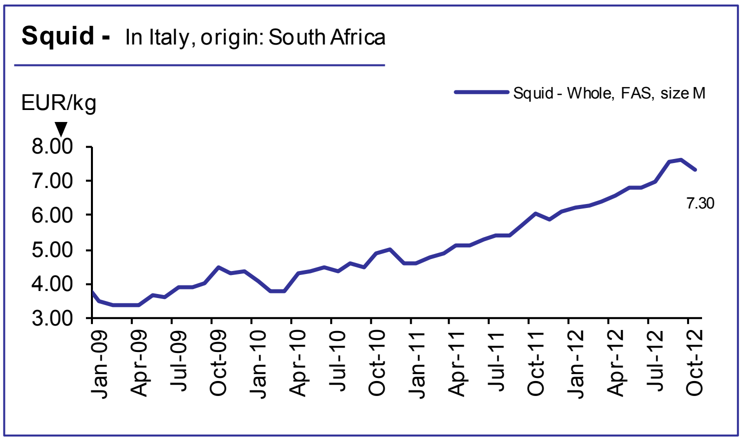
SMALL PELAGICS

Iceland has finished its quotas for mackerel and spring spawning herring for this season, but a few vessels have already landed the first catches of the local, Icelandic herring. The quota this season is 65 471 tonnes but part of this will go for meal and oil.

The Norwegian fleet is about to finish its mackerel fisheries, with the total catch at 158 000 tonnes against the 170 542 tonne quota. Thus the fleet is gradually turning over to spring spawning herring. The Norwegian herring quota for 2012 was set at 471 231 tonnes, with about 200 000 tonnes left to catch.

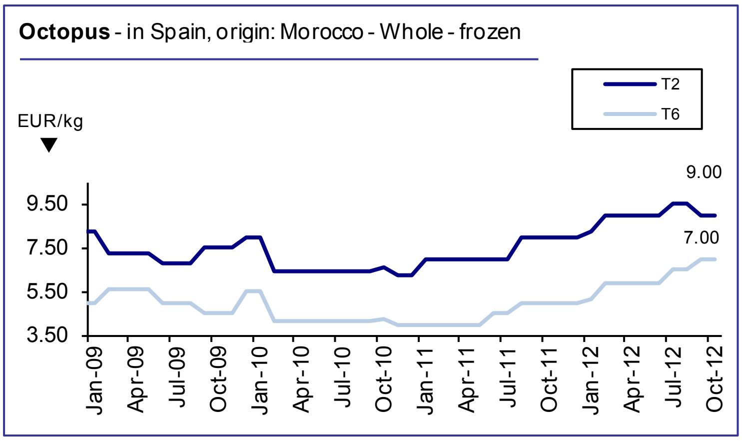
CEPHALOPODS

Squid catches in South Africa have suddenly improved. A number of deals have been concluded at last month's price level, but with some more volume now becoming available, prices are being adjusted downwards. The South African squid fishery will close for 5 weeks, from 19 October, and there could be reasonable landings by that date.



The market for all Peruvian frozen cephalopods - including giant squid and *Loligo gahi* - is very quiet at the moment. Giant and *Loligo* squid are still available at low prices on the Spanish market. The giant squid price will depend on the situation of landings in Peru and Chile by the end of the year.

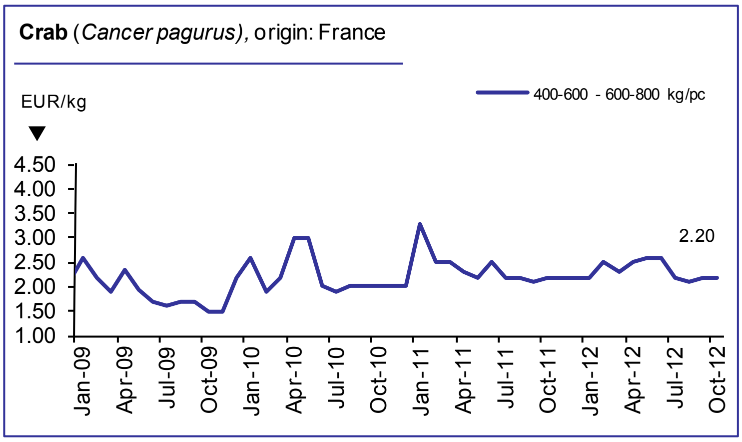
The World Congress on Cephalopods was held in Vigo, Spain on 1 October and was attended by representatives of industries, FAO experts, traders, ship owners, government agencies and scientists. Discussions centered around the current and future status of these fisheries. During the congress it was emphasized that cephalopods fisheries are highly variable from one year to the next because the species are migratory and affected by temperature changes, which are becoming increasingly unpredictable as a result of climate change. These stocks also fluctuate according to fishing pressure, but they have proved to be fairly resilient to this type of pressure. The stocks are able to regenerate if fisheries management is implemented in time and also because most species have short life cycles. However, one expert explained that where overfishing does occur it is necessary to reduce the pressure, and suggested that "short periods of stops" could be beneficial for cephalopods fisheries. During the Congress the importance of private sector cooperation was highlighted, in particular in relation to the interests of the developing countries, as a key driver of sector development resulting in economic and social benefits.



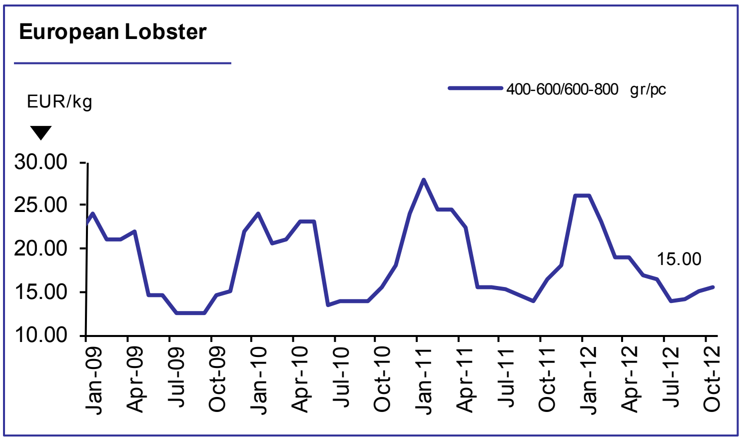
CRUSTACEANS

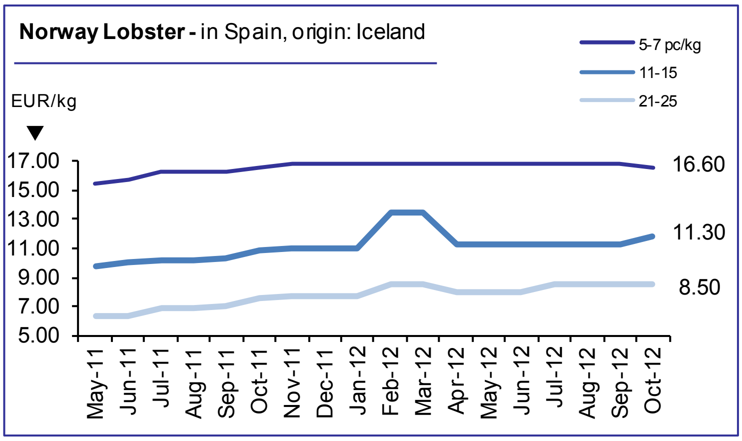
Demand for American lobster is reported to be waning on the European market. One of the reasons for this appears to be the intensification in Europe of pressure from groups fighting for animal rights and against cruel treatment inflicted on live lobster. The Albert Schweitzer Foundation, in Germany, is one of the foremost advocates of this. Initially, transport conditions and cooking methods of live lobster seemed to be the main issues but now it appears that lobster in general is unacceptable. Kaufland, one of the major hypermarket chains in Germany, has decided to completely stop lobster sales. However, Canada, the main exporter of lobster, is not taking any action to combat this pressure at this stage.

Crab and European lobster prices are rising as a result of tight supply and lower landings, as well as stronger demand in Europe at the start of the consumption season.



According to the Icelandic Ministry of Fisheries and Agriculture, Norway lobster (*Nephrops norvegicus*) is the most valuable resource in Icelandic waters in terms of price per kg. It is exported either as quick frozen shell-on tails or as whole lobster. Large sized *Nephrops* lobster is the most valuable product in the fisheries. An increasing share goes to local consumption but more than half of the exports are to Spain. This month, price pressure is reported on large-size *Nephrops*, the more expensive product. The market is moving towards cheaper small sizes with a consequent increase in demand. Prices for small sizes remain stable while medium-sized lobster prices registered a slight increase.





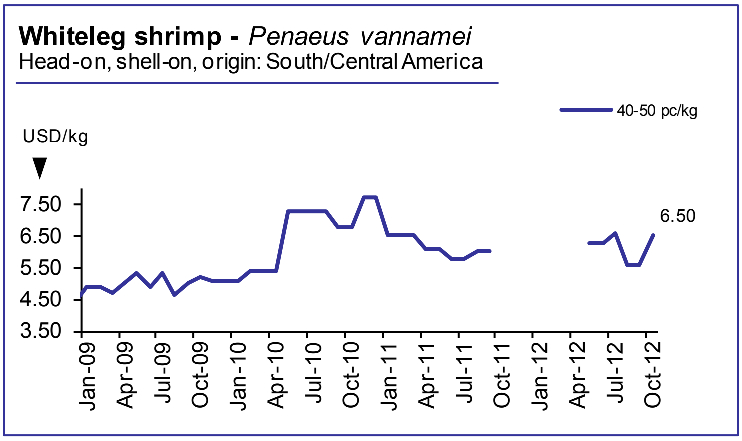
Shrimp

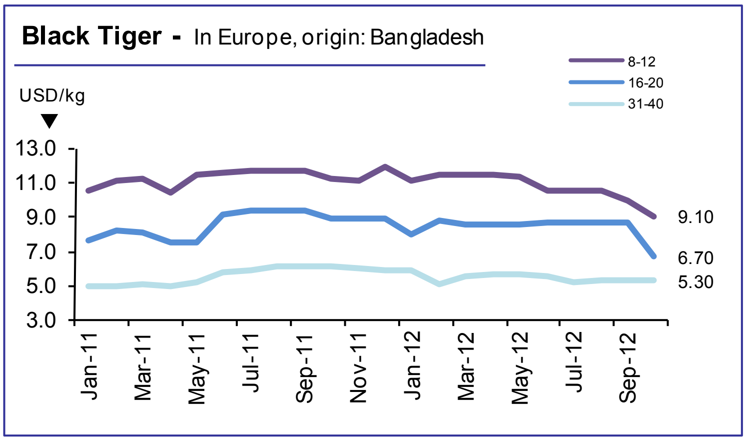
The European shrimp market continues to be depressed.

During the first half of 2012, EU imported only 344 242 tonnes of shrimp, corresponding to an 11% decrease on last year's figures. This is particularly true for Spain – the top shrimp importer in Europe - where imports collapsed by 20% compared with last year. Without doubt, the EU economic crisis has influenced shrimp imports but the decrease in demand by Eurozone countries has also been a result of higher prices related to the declining euro/dollar exchange rate. The average unit value for shrimp in the EU market was EUR 5.99/kg in January-June this year, against EUR 5.47/kg last year and EUR 5.00/kg in 2010, despite decreasing export prices (in USD) from major producing countries.

The only exception in Europe to this gloomy situation is France where shrimp consumption continued to be good during the first half of 2012, notwithstanding unfavourable conditions.

Ecuador, top shrimp supplier on the European market with 13% market share, saw its exports decrease by 10% during the first half of 2012.

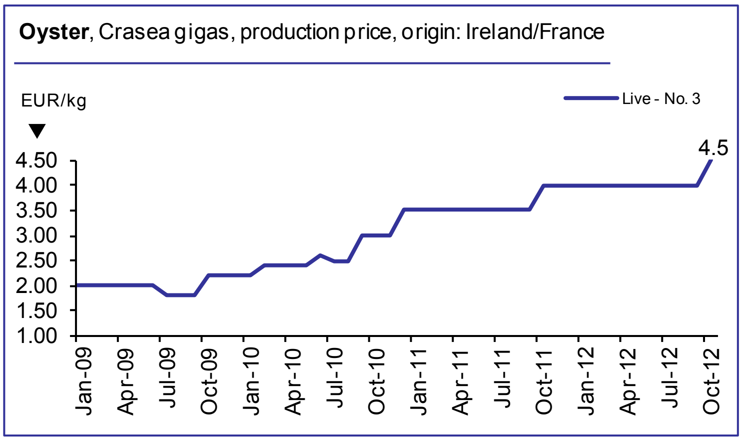




In September vannamei raw material prices from Central America have increased by USD 0.30-0.50/kg for large sized products (30-40 and 40-50 pc/kg) and by USD 0.05-0.10/kg for other sizes. The slight appreciation of the euro against the dollar in September meant that prices remained stable, compensating for the rising price of raw material. Demand for the last quarter of 2012 is uncertain in Europe. Although shrimp is one of the favourite products consumed during the Christmas period – for both traditional reasons and moderate prices - forecasts are not positive, particularly for Southern European countries.

September captures of Argentine red shrimp remained high, although total captures this year are down compared with 2011 figures. The significant increase in demand from Japan and the growing volumes exported to non-traditional markets are not sufficient to compensate for the collapse in imports by the traditional markets of Spain and Italy, causing downward pressure on prices, in particular for 30-40 and 20-30 pc/kg sizes. Part of the Argentinean fleet has already stopped fishing in anticipation of a drop in prices and also because substantial stocks are already available.

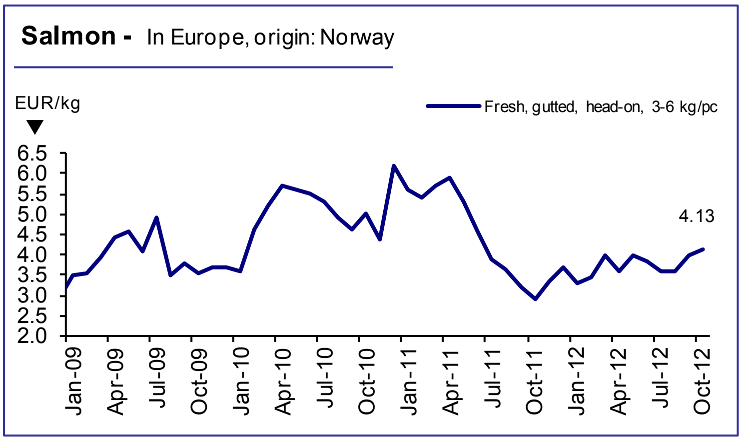
BIVALVES



In France, juvenile oyster mortalities have been reported again this summer and there is no sign of short-term recovery. As a consequence, stocks are expected to remain under pressure and prices are increasing. Demand has started to improve, as is normal for the season.

In France, Bouchot and Dutch bottom mussels have good availability in retail markets. Some Barfleur bottom mussels are also present. Spanish mussels are mainly on bulk counters while *Mytilus edulis* is found in MAP trays on self-service retail counters.

SALMON

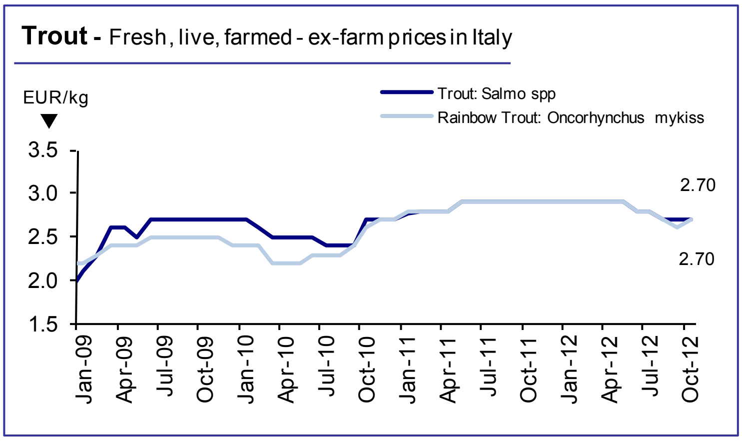


The value of Norwegian salmon exports in September totalled NOK 2.4 billion, on a par with the figures for September last year. For the year to date, the value of Norwegian salmon exports totals NOK 21.2 billion, down 2.2% compared with the same period last year.

The average price for fresh whole Norwegian salmon in September was NOK 26.34 per kg, at the same level as a year earlier. As in the previous month, France and Russia were the biggest importers of Norwegian salmon.

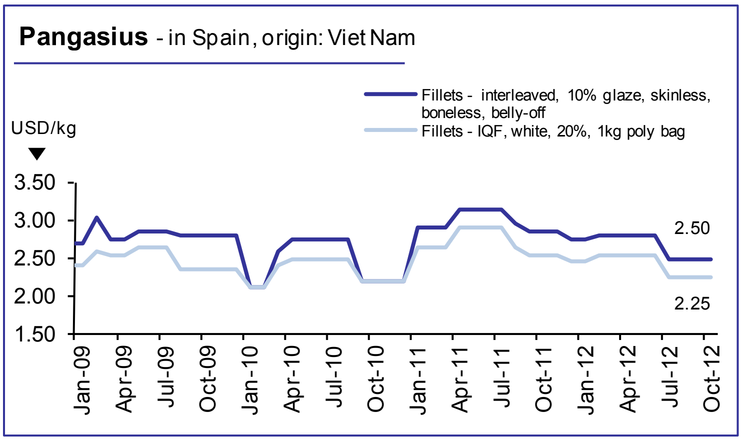
TROUT

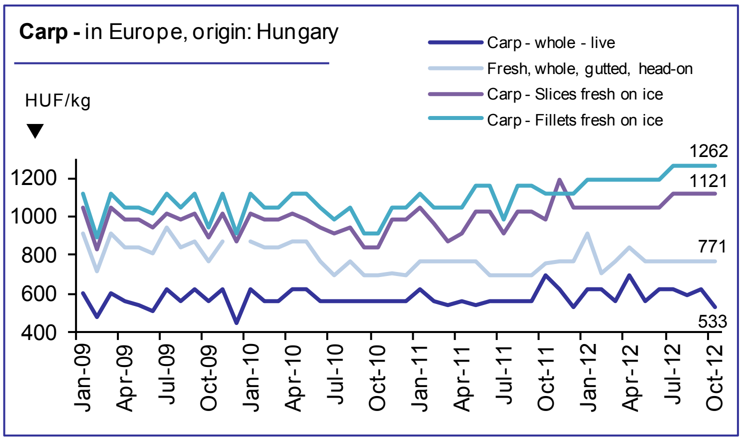
Demand for Italian trout is very low at present (in particular at national level). However, thanks to demand from Austria and Eastern Europe, prices remain fairly stable. Farm production in Italy also fell noticeably this year, mainly because of the lack of water during the first months of the year and the general economic situation. Water shortage forced farmers to breed fewer juveniles, to empty their ponds and to sell smaller-sized fish during the first part of the year. Now that water in ponds is back to higher levels, only large-sized fish are produced to compensate for the low number of fish. However, with short supply, prices are likely to be less stable. Trout is presently losing market share, which may be difficult to regain in future. In Italy, demand for trout fish feed decreased by around 9% this year compared with last year with a subsequent increase in prices. There are fears that next year, if production is similar to 2011, prices may collapse below production price.



The value of Norwegian fjord trout exports also remained stable compared with the same month last year, totalling NOK 134 million. This year to date, exports of Norwegian fjord trout total NOK 1.2 billion, an increase in value of NOK 218 million compared with the same period in 2011. The biggest importers of Norwegian fjord trout are Russia and Japan.

FRESHWATER FISH

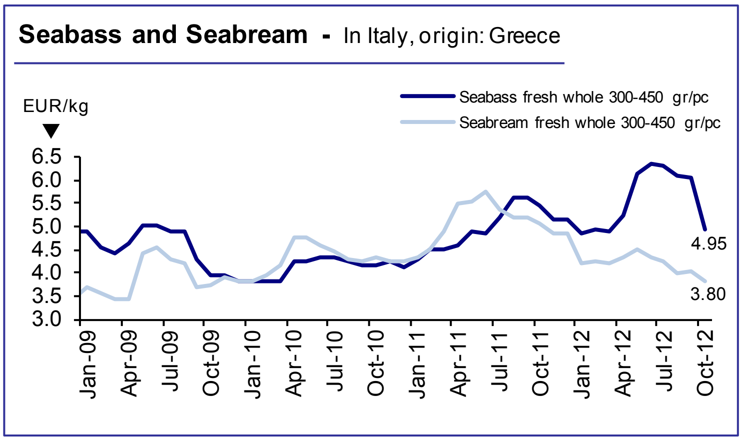


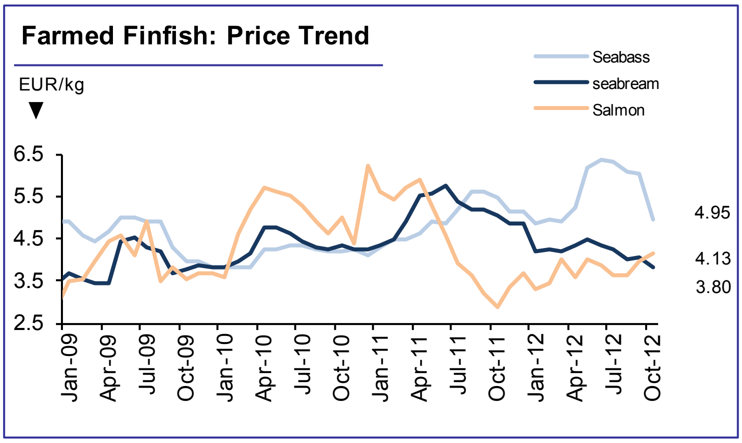


VASEP (Viet Nam Association of Seafood Exporters and Producers) reports that in August 2012, Viet Nam exported pangasius products worth USD 163.5 million, down 8.8% from August 2011. Export to the EU fell by 22.9% to USD 37.5 million. Most main markets in the region showed double digit declines in imports, including Spain, the Netherlands, Germany and Italy. In contrast, the USA imported Vietnamese pangasius products to the value of USD 5.6 million, up 16.2%.

SEABASS/SEABREAM

Weak demand in major markets has forced suppliers to adjust prices downwards. Most dramatic is the price drop of bass, which had stayed at record high levels for some time. November demand is not usually very strong but prices are expected to bounce back in December.





Fish Species Trade Name	Product Form	Grading	Price per kg As stated EUR	USD		Reference & Area	Origin
GROUNDFISH							**October 2012**
Cod/Cabillaud, Morue/ Bacalao *Gadus morhua*	**Fresh** gutted		1.54	**1.99**	+	**Poland** FOB	Baltic Sea
	Fillets, skinless, boneless, blockfrozen	16.5 lb	**4.70**	6.09	-	**Germany** DAP	Barents Sea
	Fresh - fillet	100-200 gr/pc	**7.15**	9.27	+	**Italy** CPT	Denmark
		200-400	**8.20**	10.63	+		
		100-200 gr/pc	**5.88**	7.62		FCA	
		200-400	**7.55**	9.79			
		100-200 gr/pc	**5.50**	7.13	-	CPT	France
	Fresh - Whole	1-2 kg/pc	**6.20**	8.04	+	FCA	Denmark
		2-4	**5.90**	7.65	+		
	Fillet - light salted, IQF, 20% glaze		2.39	**3.10**		**Spain** CFR	China
Hake/Merlu/Merluza *Merluccius* spp.	Fillet - frozen		2.75	**3.57**	*	**Europe** DAP	Northern pacific
Merluccius capensis	Minced block		**1.50**	1.94		**Namibia** FOB for Spanish	Namibia
	Skin-on fillets, plate land-frozen	4-6 oz/pc	**3.10**	4.02		**Spain** DDP	
		6-8	**3.20**	4.15			
		8-12	**3.35**	4.34			
Merluccius productus	Fillet, regular, skinned, PBO	16.5 lb	2.82	**3.65**	=	**Germany** CFR	USA
	Fillet, PBO		2.62	**3.40**		**Spain** CIF	
	Minced block		1.54	**2.00**			
Hoki - Grenadier/ Grenadier/Merluza *Macruronus magellanicus*	Block		**2.15**	2.79		**Spain** CIF	Chile
	Block - PBO		**3.80**	4.93			Argentina
Macruronus Novaezelandiae	Pieces block		2.43	**3.15**			New Zealand
	Fillet block		2.66	**3.45**			
Blue whiting **(Poutassou)** **Merlan bleu/Bacaladilla** *Micromesistius*	Block	12 pc/pack	**No quotations**			EXW for Eastern Europe	Spain
Alaska pollack/Lieu de l'Alaska/Colín de Alaska *Theragra chalcogramma*	Fillet block, skinless, boneless	16.5 lb	2.55	**3.30**	-	**Germany** DAP	USA
			2.47	**3.20**	=		Russia
			2.31	**3.00**	=		China
	Fillet - skinless, PBI		2.43	**3.15**	-		USA
	Fillet - PBO skinless	6-8 oz	1.98	**2.57**	+	**EU** CFR	Spain
Surimi (Alaska pollack)	Stick - Paprika	250 gr/pc	**2.48**	3.22	=	**France** CFR	
Saithe/Lieu noir/ Carbonero **(Pollock, Coley)** *Pollachius virens*	Frozen - block, fillet, skinless, boneless	16.5 lb	**3.45**	4.47	=	**Europe** DAP	Norway
Monkfish/Baudroie/ Rape *Lophius* spp.	Tail, IQF, skin-on 20% glaze	100-200 gr/pc	2.31	**3.00**	=	**European main ports** CFR	China
		200-300	2.70	**3.50**	=		
		300-500	3.70	**4.80**	=		
		500-1000	4.47	**5.80**	=		
		> 1000	5.01	**6.50**	=		
	Tails, skin-off, IWP	100-250 gr/pc	**6.50**	8.43		**Spain** DDP	Namibia
		250-500	**8.00**	10.37			
		500-1000	**10.50**	13.61			
		> 1000	**12.50**	16.21			
Monkfish/Baudroie/ Rape *Lophius piscatorius*	**Fresh** - Tail	0.3-0.5 kg/pc	**11.27**	14.61	+	**Italy** FCA	UK
		0.5-1	**12.17**	15.78	+		
		1-2	**12.02**	15.58	+		
		> 2	**11.27**	14.61	-		
	Fresh - whole	0.6-0.7 kg/pc	**5.93**	7.69	+	CPT	
		0.5-1 kg/pc	**5.59**	7.25	+		France
		1-2	**6.26**	8.12	+		

Fish Species Trade Name	Product Form	Grading	Price per kg As stated	EUR	USD		Reference & Area	Origin
GROUNDFISH (cont.)								**October 2012**
Haddock/Eglefin/Eglofino *Melanogrammus aeglefinus*	Fillet, skinless, boneless blockfrozen	16.5 lb		**4.50**	5.83	-	**Germany** DDP	Barents Sea
	H&G	< 0.8 kg/pc	NOK **15.00**	2.02	2.62	+	**Norway** FCA	Norway
FLATFISH								**October 2012**
Turbot/Rodaballo *Psetta maxima*	**Fresh** - whole cultured	0.5-1 kg/pc		**6.70**	8.69	=	**Spain** CIF	Spain
		1-2		**7.45**	9.66	+		
		2-3		**8.50**	11.02	+		
		3-4		**13.45**	17.44	+		
	Fresh - whole	0.8-1 kg/pc		**5.90**	7.65	-	**Italy** FCA	
		1.5-2		**6.65**	8.62	+		
		1-1.5		**6.20**	8.04	+		
		2-2.5		**6.96**	9.02	+		
		0.5-1 kg/pc		**5.60**	7.26	-		Netherlands
		0.7-1		**8.18**	10.61	-		
		1-2		**11.09**	14.38	+		
Sole/Sole/ Lenguado *Solea vulgaris*	**Fresh** - whole	No. 1		**14.25**	18.48	-	**Italy** FOB	Croatia
		No. 3		**10.83**	14.04	-	FCA	France
		No. 4		**8.80**	11.41	-		
		No. 5		**6.00**	7.78	-		
	Fresh - Gutted	No. 2		**20.35**	26.38	+		Netherlands
		No. 3		**13.63**	17.67	+		
		No. 4		**9.61**	12.46	+		
		No. 5		**7.97**	10.33	+		
European Flounder/ Flet d'Europe/ Platija europea *Platichthys flesus*	**Fesh** - whole			**1.35**	1.75	-		Denmark
				1.74	2.26	+		Netherlands
TUNAS/BILLFISHES								**October 2012**
Tuna/Thon/Atún *Thunnus spp.*	Yellowfin - cooked & cleaned loins - vacuum packed	double cleaned		6.71	**8.70**	+	**Italy** DDP	Solomon Is./ Kenya/ Côte d'Ivoire/Mauritiu
	Skipjack - cooked & cleaned loins - vacuum packed			5.09	**6.60**	=	**Spain** CFR	China
	Bigeye - loins - 100% clean			**6.05**	7.84			Spain
	Skipjack - whole	1.8-3.5 kg/pc		1.47	**1.90**	-	DDP	Ghana
	Yellowfin - whole	> 10 kg		2.08	**2.70**	*		
	Yellowfin - whole	> 10 kg		2.12	**2.75**		ex-coldstorage	Seychelles
	Yellowfin - whole	3-10 kg/pc		**2.30**	2.98		FCA	Atlantic Ocean
	Bigeye - whole	> 10 kg		**2.40**	3.11			
	Skipjack - whole	> 1.8 kg/pc		**1.90**	2.46			
	Yellowfin - whole	> 10 kg		**2.65**	3.44			Indian Ocean
	Yellowfin - loins			**6.50**	8.43			Eastern Pacific Ocean
	Bigeye - loins			**5.90**	7.65			
	Bigeye - loins, 100% cleaned	2-4 kg/pc		**6.15**	7.97	*		Spain
	Skipjack - pre-cooked loins			5.25	**6.80**	=	**Ecuador** FOB	Ecuador
	Yellowfin - pre-cooked loins	single cleaning		5.55	**7.20**	=	(for European mkt)	
		double cleaning		6.25	**8.10**	=		
Swordfish/Espadon/ Pez espada *Xiphias gladius*	Seafrozen	20-30 kg/pc		**5.20**	6.74		**Spain** FOT	Spain
		30-50-70		**5.40**	7.00			
		70-100		**5.50**	7.13			

Fish Species Trade Name	Product Form	Grading	Price per kg As stated EUR	USD		Reference & Area	Origin
SMALL PELAGICS							**October 2012**
Mackerel/Maquereau/	Whole	300-500 gr/pc	**1.30**	1.69	=	**Spain** FCA	Spain
Caballa	**Fresh** - whole		**2.53**	3.28	-	**Italy** CPT	Norway
Scomber scombrus			**1.50**	1.94	-		Denmark
			1.99	2.58	+		France
			1.76	2.28	-	FCA	
	Whole	200-300 gr/pc	**1.05**	1.36	-	**Netherlands** FOB	Faeroe Islands
		300-500	**1.15**	1.49	-	for Eastern Europe	
Herring/Hareng/Arenque	**Fresh** - fillet		**3.03**	3.93	*	**Italy** CPT	Denmark
Clupeidae	**Fresh** - whole	70-100 gr/pc	0.44	**0.57**	*	**Poland** FOB	Baltic
Sprat/Sprat/Espadín			0.20	**0.26**	=		
Sprattus sprattus							
Sardine/Sardine/	**Fresh** - whole		**1.00**	1.30	*	**Italy** FOB	Italy
Sardina			**1.29**	1.67	-	CPT	Croatia
Sardina pilchardus			**1.70**	2.20	+		France
Atlantic horse mackerel	Block	> 20 cm	No quotations			**Spain** EXW	Spain
Chinchard d'Europe						for Eastern Europe	
Jurel	Whole	16-20 cm				FCA	
Trachurus trachurus		20-25					
CEPHALOPODS							**October 2012**
Squid/Encornet/Calamar	Frozen - whole	S (< 18 cm)	**7.00**	9.08	-	**Italy** CIF	South Africa
Loligo spp.		M (18-25)	**7.30**	9.46	-		
		L (25-30)	**7.60**	9.85	-		
		XL (>30)	**7.60**	9.85	-		
	Whole - cleaned	< 3	3.86	**5.00**		**Germany** CFR	India
	10% glaze	3-6	3.47	**4.50**			
		6-10	2.78	**3.60**			
		10-20	2.47	**3.20**			
		20-40	1.62	**2.10**			
Dosidicus gigas	Daruma - cooked, block frozen	A grade	1.47	**1.90**	*	**European market**	Peru
(giant squid)	Tentacles - bailarina cut		1.04	**1.35**	*	CFR	
	Rings - block and natural		1.81	**2.35**	*		
Todadores pacificus	Tubes - cleaned, wingless,	< 5	2.31	**3.00**	*	**Germany** CFR	China
	tip-on, treated, IQF, 20% glaze	< 7	2.12	**2.75**	*		
		< 10	1.85	**2.40**	*		
Octopus/Poulpe/Pulpo	Whole	T1	**9.50**	12.32	=	**Spain** cfr	Morocco
Octopus vulgaris		T2	**9.00**	11.67	=		
		T3	**8.50**	11.02	=		
		T4	**8.00**	10.37	=		
		T5	**7.50**	9.72	=		
		T6	**7.00**	9.08	=		
		T7	**6.50**	8.43	=		
		T8	**6.00**	7.78	=		
		T9	**5.50**	7.13	=		
	Sushi topping	slice 8 gr/pc	No quotations			**Belgium** CFR	Indonesia
Cuttlefish/Seiche/	Whole cleaned	< 1 pc/kg	3.93	**5.10**	-	**Germany** CIF	India
Sepia	20% glazing	1-2	3.93	**5.10**	-		
Sepia spp.		> 5	4.09	**5.30**	*		
		> 10	4.09	**5.30**	*		
	Whole cleaned, 20% glaze	< 1 pc/kg	4.86	**6.30**		CFR	Thailand
	IQF	1-2	4.86	**6.30**			
		2-4	4.88	**6.33**			
	Whole	1-2 kg/pc	3.51	**4.55**	*	**Spain** CFR	Oman

Fish Species Trade Name	Product Form	Grading	Price per kg As stated EUR	USD		Reference & Area	Origin
CRUSTACEANS							**October 2012**
Whiteleg shrimp/	PD, chemical treatment	31-40 pc/lb	No quotations			**Belgium** CFR	Indonesia
Crevette pattes	knife cut, IQF	41-50					
blanches/Camarón	10% glazing	51-60					
patiblanco		61-70					
Penaeus vannamei		71-90					
	Sushi ebi	3L	No quotations				
		2L					
	Head-on, shell-on	30-40 pc/kg	**6.55**	8.49	+	**Spain** CFR	Central
		40-50	**5.55**	7.20	+		America
		50-60	**4.95**	6.42	=		
		60-70	**4.65**	6.03	=		
		70-80	**4.15**	5.38	=		
		80-100	**3.95**	5.12	=		
		100-120	**3.83**	4.97	=		
	PND, IQF, 25% glaze	26-30	**7.55**	9.79			India/Vietnam
		31-40	**6.65**	8.62			
		41-50	**5.40**	7.00			
	Head-on, shell-on	40-50 pc/kg	4.55	**5.90**	*	**Colombia**	Colombia
		50-60	4.17	**5.40**	*	for European main	
		60-70	3.93	**5.10**	*	ports	
		70-80	3.78	**4.90**	*		
		80-100	3.63	**4.70**	*		
		100-120	3.47	**4.50**	*		
		120-150	3.28	**4.25**	*		
	Head-on, Shell-on	40-50 pc/kg	5.01	**6.50**	+	**Honduras** FOB	Honduras
		50-60	4.47	**5.80**	+	for European main	
		60-70	4.17	**5.40**	+	ports	
		70-80	4.01	**5.20**	+		
Argentine red shrimp/	Whole, head-on, shell-on	> 10-20	**9.10**	11.80	=	**Spain** EXW	Argentina
Salicoque rouge/		> 20-30	**6.90**	8.95	=		
d'Argentine/Camarón		> 30-40	**5.85**	7.58	=		
langostín argentino		> 40-60	**5.10**	6.61	=		
Pleoticus Muelleri		> 60-80	**3.50**	4.54	=		
Black tiger/Crevette	semi-IQF, head-on	6-8	7.79	**10.10**	-	**Europe** CFR	Bangladesh
tigrée/Camarón tigre	20% glaze	8-12	7.02	**9.10**	-		
Penaeus monodon		13-15	6.56	**8.50**	-		
		16-20	5.17	**6.70**	-		
		21-30	4.47	**5.80**	=		
		31-40	4.32	**5.60**	+		
	Headless, easy-peel, 20%	8-12	6.94	**9.00**	-		
	glaze - IQF	13-15	5.71	**7.40**	-		
		16-20	5.67	**7.35**	-		
		21-25	4.94	**6.40**	*		
	Head-on, shell-on, semi-IQF	16-20	8.75	**11.35**	*	**Germany** CFR	Viet Nam
	100% net weight	20-30	5.82	**7.55**	*		
	Head-on, shell-on, semi-IQF	16-20 pc/kg	10.18	**13.20**			Indonesia
	Organic	21-30	7.71	**10.00**			
		31-40	7.33	**9.50**			
	Cooked, PD, tail-on	16-20 pc/kg	11.96	**15.50**			
	IQF, 20% glaze	20-25	10.80	**14.00**			
	Organic	26-30	10.41	**13.50**			
		31-40	10.03	**13.00**			
		41-50	9.80	**12.70**			
		41-60	9.41	**12.20**			

Fish Species Trade Name	Product Form	Grading	Price per kg As stated	EUR	USD		Reference & Area	Origin
CRUSTACEANS (CONT.)								**October 2012**
Black tiger/Crevette tigrée/Camarón tigre *Penaeus monodon*	Head-on, shell-on, semi-IQF 20% glaze	16-20 pc/kg		4.78	**6.20**		**Germany** CFR	Bangladesh
		21-30		4.55	**5.90**			
	Headless, shell-on, 20% glaze real count	13-15 pc/kg		3.70	**4.80**			
		16-20		2.62	**3.40**			
		21-25		2.51	**3.25**			
		26-30		2.31	**3.00**			
	Headless, shell-on, IQF 20% glaze	8-12 pc/kg		7.48	**9.70**			
		13-15		6.09	**7.90**			
		16-20		5.17	**6.70**			
		21-25		5.01	**6.50**			
		26-30		4.86	**6.30**			
		31-40		4.17	**5.40**			
		41-50		3.86	**5.00**			
Jinga shrimp/ Crevette Jinga/ Camarón Jinga *Metapenaeus affinis*	Blanched PUD 15% glaze	20-40 pc/lb 40-60	No quotations				**Germany** CFR	India
Kiddi shrimp/ Crevette Kidi/ Camarón Kidi *Parapenaeopsis stylifera*	PUD - raw, blockfrozen	60-80 pc/lb 80-120 100-200 200-300	No quotations					
Norway lobster/ Langoustine/Cigala *Nephrops norvegicus*	Whole 4X1.5 kg	1-4 pc/kg		**19.00**	24.63	-	**Spain** DDP	Iceland
		5-7		**16.60**	21.52	-		
		8-10		**15.60**	20.23	-		
		11-15		**11.80**	15.30	+		
		16-20		**9.50**	12.32	=		
		21-25		**8.50**	11.02	=		
		26-30		**6.50**	8.43	=		
European lobster/ Homard européen/ Bogavante *Homarus gammarus*	**Live** - bulk	400-600 gr/pc		**15.50**	20.10	+	**France** delivered to French vivier companies	Ireland
		600-800		**15.50**	20.10	+		
American lobster/ Homard américain/ Bogavante americano *Homarus americanus*	Frozen whole cooked popsicle	275-300 gr/pc	CAN **18.50**	14.58	18.90		**Europe** CIF	Canada
		350-400	CAN **17.75**	13.98	18.13			
		> 450	CAN **19.25**	15.17	19.67			
Edible crab/Tourteau/ Buey de mar *Cancer pagurus*	**Live**	400-600 gr/pc		**2.20**	2.85	=	**France** delivered live to French vivier companies	Ireland
		600-800		**2.20**	2.85	=		
BIVALVES								**October 2012**
Oyster/Huître/Ostra *Crassostrea gigas*	**Live**	No. 3		**4.50**	5.83	+	**France** prod. price	Ireland/France
Mussel/Moule/Mejillón *Mytilus edulis*	**Live** - Bottom mussel			**2.10**	2.72	=	wholesale	France
				1.90	2.46	=		Netherlands
Mytilus galloprovincialis	**Live** - Rope	60-80 pc/kg		**2.00**	2.59	=		Spain
Scallop/Coquille Saint-Jacques/Vieira *Zygochlamys patagonica*	IQF - shell-off	120-150 gr/pc		**12.00**	15.56		**Europe** DDP	Argentina

Fish Species Trade Name	Product Form	Grading	Price per kg As stated	EUR	USD		Reference & Area	Origin
SALMON								**October 2012**
Atlantic salmon/	**Fresh** - gutted, head-on	1-2 kg/pc		**na**			**France** DDP	Scotland
Saumon de l'Atlantique/	Superior quality	2-3		**3.60**	4.67	+		
Salmón del Atlántico		3-4		**4.05**	5.25	+		
Salmo salar		4-5		**4.25**	5.51	+		
		5-6		**4.50**	5.83	+		
		> 6		**4.50**	5.83	-		
	Fresh - gutted, head-on	1-2 kg/pc		**na**				Norway
	Superior quality	2-3		**3.50**	4.54	=		
		3-4		**3.95**	5.12	+		
		4-5		**4.20**	5.45	+		
		5-6		**4.25**	5.51	+		
		> 6		**4.50**	5.83	+		
	Fresh - head-on, gutted	1-2 kg/pc		**3.50**	4.54	=	**Romania/Bulgaria**	
		4-5		**4.10**	5.32	-	DDP	
		6-7		**5.20**	6.74	-	for Eastern Europe	
Chum salmon/Saumon chien/Keta *Oncorhynchus keta*	Fillet - skin-on	900-1800 gr/pc	No quotations				**Spain** FCA	Spain
TROUT								**October 2012**
Trout/Truite/Trucha	**Whole** fresh on ice	0.25-0.4 kg/pc	HUF **1332**	4.78	6.19	+	**Hungary** ex-farm	Hungary
Salmo spp.	Fillet - farmed	200-400 gr/pc		**6.60**	8.56	=	**Italy** ex-farm	Italy
	Live - farmed	500-700 gr/pc		**2.70**	3.50	=		
Rainbow trout/	**Live** - farmed	250-400 gr/pc		**2.70**	3.50	+		
Truite arc-en-ciel/ **Trucha arco iris** *Oncorhynchus mykiss*	Gutted			**3.40**	4.41	=		
	Fillet - farmed			**1.90**	2.46	*	**Europe** DAP	France
	Block frozen - gutted	200-300 gr/pc		**2.80**	3.63		**Spain** FCA	Spain
FRESHWATER FISH								**October 2012**
Panga	Fillet - thawed			**3.13**	4.06	+	**Italy** FCA	Viet Nam
Pangasius spp.				**3.12**	4.05		CIF	
				3.10	4.02	+	CPT	
	Fillet, IQF, white - 20% glaze	120-170-220 gr/pc		2.01	**2.60**		**Spain** CFR	
	Fillet, interleaved, white - 10% glaze, skinless, boneless, belly-off, treated			1.81	**2.35**			
	Fillet, IQF, belly-off, fat-off, treated, 20% glaze	120-170 (white)		1.67	**2.16**	*	**Germany** CFR	
		170-220 (white)		1.67	**2.16**	*		
		> 220 (white)		1.67	**2.16**	*		
		> 220 (light		1.14	**1.48**	*		
North African catfish/ Poisson-chat nord-africain/Pez-gato *Clarias gariepinus*	**Fresh** - skinless, headless	0.5-1 Kg/pc	**No quotations**				**Hungary** EX-FARM	Hungary
	Fresh on ice - fillets, skinless							
	Fresh on ice - slices							
Carp/Carpe/Carpa	**Live**	1.2-5 kg/pc	HUF **533**	1.91	2.48	-		
Cyprinus spp.	**Fresh,** whole, gutted, head-on	0.8-4.5 kg/pc	HUF **771**	2.77	3.58	=		
	Fresh, whole, gutted, head-off	0.7-4.5 kg/pc	HUF **981**	3.52	4.56	=		
	Fresh on ice - slices		HUF **1121**	4.02	5.21	=		
	Fresh on ice - fillets		HUF **1262**	4.53	5.86	=		

Fish Species Trade Name	Product Form	Grading	Price per kg As stated		EUR	USD		Reference & Area	Origin
FRESHWATER FISH (cont.)									**October 2012**
Bighead carp/Carpe à grosse tête/Carpa capezona *Aristichthys nobilis*	**Fresh** gutted, head-off	0.8-3.5 kg/pc	HUF	**490**	1.76	2.28	-	**Hungary** EX-FARM	Hungary
	Fresh on ice - slices		HUF	**525**	1.88	2.44	-		
	Fresh on ice - fillets		HUF	**771**	2.77	3.58	=		
Grass carp/ Carpe herbivore/ Carpa china *Ctenopharyngodon idellus*	**Fresh** - whole, gutted, scaled head-off	0.8-2.5 kg/pc	**No quotations**						
	Fresh on ice - slices		HUF	**1051**	3.77	4.88			
Crucian Carp/ Carassin/Carpín *Carassius carassius*	**Fresh** - whole, gutted, scaled head-on - wild	0.2-0.6 kg/pc	HUF	**532**	1.91	2.47	=		
	Fresh on ice - fillets								
Tilapia *Oreochromis* spp.	Gutted, scale-off 20% glaze wild catch	300-500 gr/pc 500-700 > 800			1.04 1.12 1.55	**1.35** **1.45** **1.55**		**Germany** cfr	India
NON-TRADITIONAL SPECIES									**October 2012**
Sturgeon/Esturgeon/ Esturione *Acipenseridae*	Frozen - Whole	1.5-2 kg/pc			**6.00**	7.78	=	**France** CIF	France
	Gutted	5-7 kg/pc			**6.00**	7.78	=		
	Fillets	200-300 gr/pc 800-1000			**11.00** **11.00**	14.26 14.26	= =		
A.baeri	**Caviar** (Aquitaine) metal boxes				**1 300**	1 686	+		
Blue shark/Peau bleue/ Tiburón azul *Prionace glauca*	H&G, skin-on	7-12 kg/pc > 20			**1.10** **0.95**	1.43 1.23	* *	**Spain** FCA	Spain
Red Porgy/Pagre/Pargo *Pagrus pagrus*	**Fresh** - whole	> 2 kg/pc			**16.00**	20.74	*	**Italy** CPT	Tunisia
Sand Steebras/Marbré Herrera *Lithognathus mormyrus*	**Fresh** - whole Mediterranean	300-500 gr/pc			**7.70**	9.98	*	FCA	Morocco
		500-700			**8.50**	11.02	*		Spain
White seabream/ Sar commun/Sargo *Diplodus sargus*	**Fresh** - whole	300-500 gr/pc			**11.57**	15.00	+		
Tub gurnard/Grondin perlon/Begel *Chelidonichthys lucerna*	**Fresh** - whole	1-2 kg/pc 500-1000			**11.68** **11.22**	15.14 14.55	- -		Morocco
Cinnabar goatfish/ Rouget-barbet cinnabare *Parupeneus heptacanthus*	Fillet - IQF	20-40 gr/pc 40-80	**No quotations**					**France** CFR	Thailand
Red mullet/ Rouget de vase/ Salmonete de fango *Mullus barbatus*	**Fresh** - whole	I II III			**4.54** **3.65** **3.05**	5.89 4.73 3.95	- + -	**Italy** CPT	Croatia
Surmullet/ Rouget de roche/ Salmonete de roca *Mullus surmuletus*	**Fresh** - whole	200-300 gr/pc			**5.70**	7.39	=	CIF	

Fish Species Trade Name	Product Form	Grading	Price per kg As stated	EUR	USD		Reference & Area	Origin
SEABASS/SEABREAM/MEAGRE								**October 2012**
Seabass/Bar, Loup/Lubina *Dicentrarchus labrax*	**Fresh** - whole farmed	200-300 gr/pc		**3.45**	4.47	-	**Greece** FOB	Greece
		300-450		**4.75**	6.16	-		
		400-600		**5.20**	6.74	-		
		600-800		**6.50**	8.43	-		
		800-1000		**8.00**	10.37	-		
		> 1000		**8.70**	11.28	-		
		200-300 gr/pc		**3.65**	4.73	-	**Italy** CIF	
		300-450		**4.95**	6.42	-		
		450-600		**5.40**	7.00	-		
		600-800		**6.70**	8.69	-		
		800-1000		**8.20**	10.63	-		
		> 1000		**8.90**	11.54	-		
		200-300 gr/pc		**3.70**	4.80	-	**France** CIF	
		300-450		**5.00**	6.48	-		
		450-600		**5.45**	7.07	-		
		600-800		**6.75**	8.75	-		
		800-1000		**8.25**	10.70	-		
		> 1000		**8.95**	11.60	-		
		200-300 gr/pc		**3.69**	4.78	-	**Spain** CIF	
		300-450		**4.99**	6.47	-		
		450-600		**5.44**	7.05	-		
		600-800		**6.74**	8.74	-		
		800-1000		**8.24**	10.68	-		
		> 1000		**8.94**	11.59	-		
		200-300 gr/pc		**3.72**	4.82	-	**Germany** CIF	
		300-450		**5.02**	6.51	-		
		450-600		**5.47**	7.09	-		
		600-800		**6.77**	8.78	-		
		800-1000		**8.27**	10.72	-		
		> 1000		**8.97**	11.63	-		
		200-300 gr/pc		**3.70**	4.80	-	**Portugal** CIF	
		300-450		**5.00**	6.48	-		
		450-600		**5.45**	7.07	-		
		600-800		**6.75**	8.75	-		
		800-1000		**8.25**	10.70	-		
		> 1000		**8.95**	11.60	-		
		200-300 gr/pc		**3.88**	5.03	-	**UK** CIF	
		300-450		**5.18**	6.72	-		
		450-600		**5.63**	7.30	-		
		600-800		**6.93**	8.99	-		
		800-1000		**8.43**	10.93	-		
		> 1000		**9.13**	11.84	-		
		200-300 gr/pc		**3.20**	4.15	-	**Greece** EXW for Eastern Europe	
		300-400		**4.70**	6.09	-		
		400-600		**6.00**	7.78	-		
		600-800		**9.50**	12.32	+		
		800-1000		**10.50**	13.61	+		
		> 1000		**11.60**	15.04	+		
	Fresh - whole - wild Mediterranean	1000-2000		**14.25**	18.48	-	**Italy** CPT	Egypt
		> 2000		**14.75**	19.12	-		
	Fresh - whole - wild - Atlantic	500-1000 gr/pc		**10.60**	13.74	-	FCA	UK

Fish Species Trade Name	Product Form	Grading	Price per kg As stated	EUR	USD		Reference & Area	Origin
SEABASS/SEABREAM/MEAGRE (CONT.)								**October 2012**
Gilthead seabream/	**Fresh** - whole	200-300 gr/pc		**3.25**	4.21	=	**Greece** FOB	Greece
Dorade royale/Dorada	farmed	300-450		**3.60**	4.67	-		
Sparus aurata		450-600		**3.85**	4.99	-		
		600-800		**5.40**	7.00	-		
		800-1000		**8.25**	10.70	-		
		> 1000		**8.95**	11.60	-		
		200-300 gr/pc		**3.45**	4.47	=	**Italy** CIF	
		300-450		**3.80**	4.93	-		
		450-600		**4.05**	5.25	-		
		600-800		**5.60**	7.26	-		
		800-1000		**8.45**	10.96	-		
		> 1000		**9.15**	11.86	-		
		200-300 gr/pc		**3.50**	4.54	=	**France** CIF	
		300-450		**3.85**	4.99	-		
		450-600		**4.10**	5.32	-		
		600-800		**5.65**	7.33	-		
		800-1000		**8.50**	11.02	-		
		> 1000		**9.20**	11.93	-		
		200-300 gr/pc		**3.49**	4.52	=	**Spain** CIF	
		300-450		**3.84**	4.98	-		
		450-600		**4.09**	5.30	-		
		600-800		**5.64**	7.31	-		
		800-1000		**8.49**	11.01	-		
		> 1000		**9.19**	11.92	-		
		200-300 gr/pc		**3.52**	4.56	=	**Germany** CIF	
		300-450		**3.87**	5.02	-		
		450-600		**4.12**	5.34	-		
		600-800		**5.67**	7.35	-		
		800-1000		**8.52**	11.05	-		
		> 1000		**9.22**	11.95	-		
		200-300 gr/pc		**3.50**	4.54	=	**Portugal** CIF	
		300-450		**3.85**	4.99	-		
		450-600		**4.10**	5.32	-		
		600-800		**5.65**	7.33	-		
		800-1000		**8.50**	11.02	-		
		> 1000		**9.20**	11.93	-		
		200-300 gr/pc		**3.68**	4.77	=	**UK** CIF	
		300-450		**4.03**	5.23	-		
		450-600		**4.28**	5.55	-		
		600-800		**5.83**	7.56	-		
		800-1000		**8.68**	11.25	-		
		> 1000		**9.38**	12.16	-		
		200-300		**3.40**	4.41	=	**Greece** EXW	
		300-400		**3.70**	4.80	+	for Eastern Europe	
		400-600		**3.70**	4.80	-		
		600-800		**6.00**	7.78	-		
		800-1000		**9.00**	11.67	-		
		> 1000		**10.00**	12.97	-		

Fish Species Trade Name	Product Form	Grading	Price per kg As stated	EUR	USD		Reference & Area	Origin
SEABASS/SEABREAM/MEAGRE (CONT.)								**October 2012**
Gilthead seabream/	**Fresh** - whole - wild	800-1000 gr/pc		**13.80**	17.89	-	**Italy** FCA	Morocco
Dorade royale/Dorada	**Atlantic**	1000-2000		**14.68**	19.03	-		
Sparus aurata		> 2000		**13.19**	17.10	-	FCA	
	Mediterranean	300-400 gr/pc		**9.60**	12.45	-		Spain
		1000-2000		**13.25**	17.18	+	CPT	Egypt
		> 2000		**16.25**	21.07	-		Spain
Meagre/Maigre Commun	Whole - farmed	> 2 kg/pc	No quotations				CIF	Greece
Corvina		1-2		**8.54**	11.07	+	CPT	Egypt
Argyrosomus regius		2-4		**8.88**	11.51	+		

The **European Fish Price Report** is a monthly GLOBEFISH publication,
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It can be ordered from the **FISH INFONetwork:**

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PRICE REFERENCE (INCOTERMS 2010)

EXW	ex works
FCA	free carrier
FAS	free alongside ship
FOB	free on board
CFR	cost and freight
CIF	cost, insurance and freight
CPT	carriage paid to
CIP	carriage and insurance paid to
DDP	delivered duty paid
DAT (new)	delivered at terminal
DAP (new)	delivered at place

(DAF, DES, DEQ and DDU have been cancelled)

PRODUCT FORM

IQF	individually quick frozen
IWP	individually wrapped pack
PBI	pinbone in
PBO	pinbone off
C&P	cooked and peeled
H&G	headed and gutted
FAS	frozen at sea
PD	peeled and deveined
PUD	peeled, undeveined

SYMBOLS

+	Price increased in original currency since last report
-	Price decreased in original currency since last report
=	Updated but unchanged price
*	New insertion
	Not updated since last issue

CURRENCY RATES

		USD	EUR
Canada	CAD	0.98	1.27
Hungary	HUF	215.19	278.80
Norway	NOK	5.72	7.41
Switzerland	CHF	0.93	1.21
UK	GBP	0.62	0.81
USA	USD	-	1.30
EU	EUR	0.77	-
Japan	JPY	78.57	101.86
South Africa	ZAR	8.74	11.34
Denmark	DKK	5.75	7.46

Exchange Rates: 15/10/12

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